Setting up Customer Return Vouchers

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With ShopFactory Cloud services you can set up marketing vouchers to offer discounts with online or off-line marketing campaigns and reward vouchers for customers who have placed orders to encourage them to return or sell gift vouchers to your customers.

Reward Voucher Code is a unique code provided to a qualifying order and sent to the customer after an order is processed and paid. The reward voucher has the expiry date included in the email and minimum purchase spend.

- To enable Vouchers in your shop, you must have a paid ShopFactory SF Cloud / Total Care account.

- Reward Voucher codes and Gift Voucher codes will only be sent out for "PAID" orders.
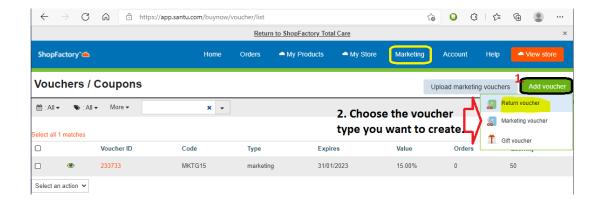
Here are the steps on how to create a Reward Voucher to entice customers to shop again in your ShopFactory online shop.

PART I. Enable vouchers in your shop

- Open your shop in ShopFactory

- Click *Services* menu -> tick "*Enable Vouchers*"

- Save and preview your shop in MS Edge or any external browser -> place a test order and check the Voucher box appears in the basket page.
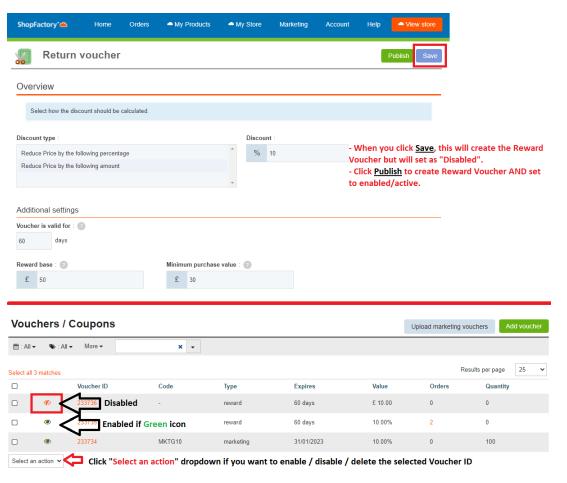
- Publish your shop

PART II. Setup Vouchers in the SF Cloud backend

- Open your shop in ShopFactory

- At the ShopFactory Central page, click **My Orders** button - this will connect you to the ShopFactory Cloud backend.

- Select *Marketing* menu -> Vouchers/Coupons, https://app.santu.com/buynow/voucher/list

- Click "**Add Voucher**" button and select the voucher type you want to setup, in this case, select "*Return Voucher*"

Once the Reward Voucher is setup and active - a single use, unique Reward Voucher code is sent to your customer based on a pre-determined purchase amount. They must have previously ordered from your shop to receive this type of voucher.

Here's an example of a Reward Voucher that gives 10% discount to customers with the following conditions:

a. Voucher is valid for: ___ Days (the voucher expires after the set duration)

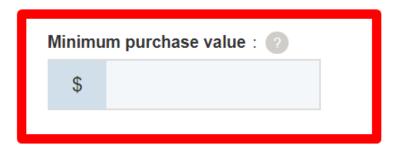**b. Reward Base - *How much must a customer spend to RECEIVE a voucher?***

$____ amount (when a customer purchase an ___ amount of money, he/she will be emailed a voucher with the code in it so that next time he/she will purchase from your shop, the voucher can be used)

NOTE: *If you have a store-wide discount or product discounts, the reward voucher will also apply as another discount.*

c. Minimum purchase value: *How much must a customer spend to USE this voucher?*

$___ amount (for the customer to qualify for the voucher discount, he/she should spend the specified amount at the time he/she is going to use the voucher)

Adding a NEW Reward Voucher: When creating a new Reward Voucher, click "Publish" button on top-right to enable it straight away once the Reward Voucher is created. If you only click "Save" for that new reward voucher, it will create and set it as "disabled" so it's

not going to work on your online shop unless you enable it by clicking the 'red eye' icon to activate = it changes to green icon.
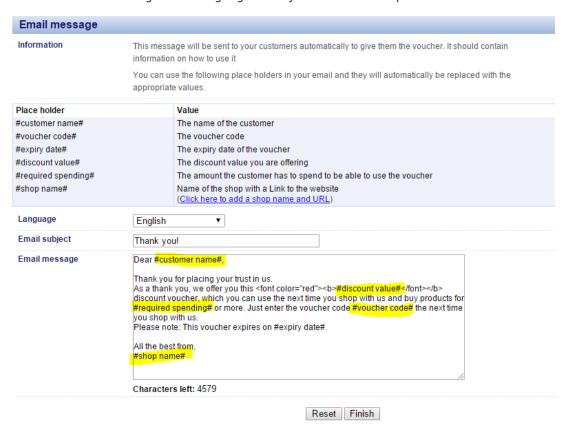
To set it up: Ensure you enter all the required information and click *NEXT* button -> on the 2nd page, you need to enter the email content per language. The *#placeholders#* (enclosed in ##) must be left as is to ensure the variables work -> click FINISH to save the voucher in the database.

If you want the Return Voucher email to be sent in other languages, you can enter the email content per language. Click on "Return to ShopFactory Total Care" link on the top of the page to go back to the old interface -> click Services -> Vouchers -> Reward Vouchers and select the Voucher ID to edit then click Next.

The **#placeholders#** (enclosed in ##) must be left as is to ensure the variables work. Select the Language from the dropdown menu to enter translations of the email content. Click *Finish* after editing all the languages that you use in the shop.

Email message

| Information | This message will be sent to your customers automatically to give them the voucher. It should contain information on how to use it |
| | You can use the following place holders in your email and they will automatically be replaced with the appropriate values. |

Place holder	Value
#customer name#	The name of the customer
#voucher code#	The voucher code
#expiry date#	The expiry date of the voucher
#discount value#	The discount value you are offering
#required spending#	The amount the customer has to spend to be able to use the voucher
#shop name#	Name of the shop with a Link to the website (Click here to add a shop name and URL)

Language `English ▼`

Email subject `Thank you!`

Email message

```
Dear #customer name#,

Thank you for placing your trust in us.
As a thank you, we offer you this <font color="red"><b>#discount value#</font></b>
discount voucher, which you can use the next time you shop with us and buy products for
#required spending# or more. Just enter the voucher code #voucher code# the next time
you shop with us.
Please note: This voucher expires on #expiry date#.

All the best from,
#shop name#
```

Characters left: 4579

`Reset` `Finish`

You can simulate the Customer Return Voucher by placing a test order in your shop that satisfies the minimum purchase required. Then set the order to **Paid.** You will receive a separate email with the Reward Voucher code.